



**SURREY
CRICKET
FOUNDATION**

Surrey Cricket Championship Ball Supplier – Invitation to Tender

Summary

The Surrey Cricket Championship (SCC) is a *proposed* new cricket league created from the merger of the existing Surrey Cricket League, the Shepherd Neame Surrey County League, and the AJ Sports Surrey Championship, with a proposed start for the 2025 season. The Surrey Cricket Foundation (SCF) is providing support for the new league in addition to the existing Surrey Women's Cricket League and is inviting suppliers to tender to supply match balls and additional balls (for member clubs to purchase via an online shop), starting with the 2026 season.

Sizes and weights of the balls supplied must be in accordance with law 4 of the Laws of Cricket, while those for tier 1 must be of ECB premier league standard. All balls must be of good quality, hard wearing and keep their shape and colour for the standard length of matches.

Objectives

SCF's objectives and criteria for working with a ball supplier are:

- Develop a sound, long-term working relationship with a supplier who will administer the supply process (on behalf of SCC/SCF) including ordering via an on-line shop, warehousing, direct distribution to member clubs, direct billing (if required), part-payment (if required), fault reporting, management information and supply line audit trails.
- High quality balls of three standards are supplied at a good price.
- Additional balls (and other cricket items) are available for SCC member clubs to purchase at a good price.

Requirements

Please provide evidence of the following with your tender:

- Supplier to have a UK based warehousing and distribution process, with a proven track record of on-time, pre-season delivery of a substantial number (5000+) of high quality cricket balls. Those short listed to demonstrate their process ahead of the 2025 season. Please provide references.
- Bulk order (league & cup fixtures): ordering by 30/November; delivery by 31/March.
- Billing either to SCF or to clubs (if they choose); part ordering, delivery and payment options available for clubs.
- Balls and ball boxes to be co-branded with SCF, SCC, SCC sponsors and the supplier.
- Sample cricket balls (of all standards) to be supplied for initial trial use in the 2024 season, before further trials (for those short-listed) in the 2025 season.
- On-line mechanism for clubs to report faults and process satisfaction rating.
- Monthly management information reporting to SCF/SCC of sales, billing, faults & satisfaction rating.
- Balls to be toxin-free and ethically produced with a production audit trail provided to SCF/SCC.
- SCF/SCC to receive a commission on all additional balls sold to member clubs. Please provide details.
- On-line ordering of additional balls to be available all year round, with options of delivery or pick-up available.
- Other cricket items may be made available for member clubs to order via the same process.



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1. Direct Supply to clubs

Balls to be purchased either by SCC/SCF or by clubs (if they choose). Balls to be distributed by the supplier directly to club contacts prior to 31/March each season.

Estimated quantities are as follows:

Tier 1 (5.5oz):	220 x white, 50 overs	180 x red, 65 overs
Tier 2/3 (5.5oz):	540 x white, 50 overs	3,800 x red, 50 overs
Tier 4 (5.5oz):		3,300 x red, 40 overs
Women's Tier (5.0oz):	600 x pink, 40 overs	

A small number of additional balls will be purchased by SCC/SCF for play-offs and cup finals.

2. Indirect Supply: Preferred Supplier of match and training balls to SCC Member Clubs

All match balls to be available via an online shop for member clubs to make additional purchases.

Estimated quantities are as follows:

Tier 1 (5.5oz):	150 x white, 50 overs	150 x red, 65 overs
Tiers 2/3 (5.5oz):	100 x white, 50 overs	300 x red, 50 overs
Tier 4 (5.5oz):		1000 x red, 50 overs
Women's Tier (5.0oz):	60 x pink, 40 overs	

Value Add

SCF is open to a term agreement and will consider proposals for the ball supplier to also sponsor the SCC. This could involve a contribution to the cost of running the competition, discounts for member clubs or exclusive access to member clubs.

Please contact Simon Hards (shards@surreycricket.com) to submit your tender or with any queries.

Tenders to be submitted by 5 July 2024; short-listed suppliers will be invited to present early in the 2025 season. Please provide sample balls (of all standards) with your submission, sent to:

Simon Hards
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